

# Respectful Influence

## Coaching Skills for Change Agents

(Managers, Coaches, Counsellors)



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### Helping Others to Solve Their own Problems

**A highly experiential learning event!**

You will be able to respectfully and elegantly guide your direct reports, clients, and learners to problem resolution and goal satisfaction.

#### You'll learn

- Advanced Communication and Language models
- 1<sup>st</sup> Order and 2<sup>nd</sup> Order change
- Solution focussed problem resolution
- Reading non-verbals
- Clean language techniques
- Reframing
- Sensory Acuity – Calibration – the master skill
- Essential conditions for goal setting
- Appropriate change agent behaviours
- To Identify assumptions that derail solutions
- How to provide behaviour strategies
- Real World applications

“Life-changing” “Awesome 3 days” “Excellent course” 9.6 avg rating out of 10!

**October 17 - 19, 2022 8:30 – 3:30**

**Thunder Bay – Towne Place Suites by Marriott**  
(off the Superstore parking lot)

**Register now:** <https://nwtcd.ca/product/respectful-influence-the-art-of-content-free-coaching-counselling/>

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